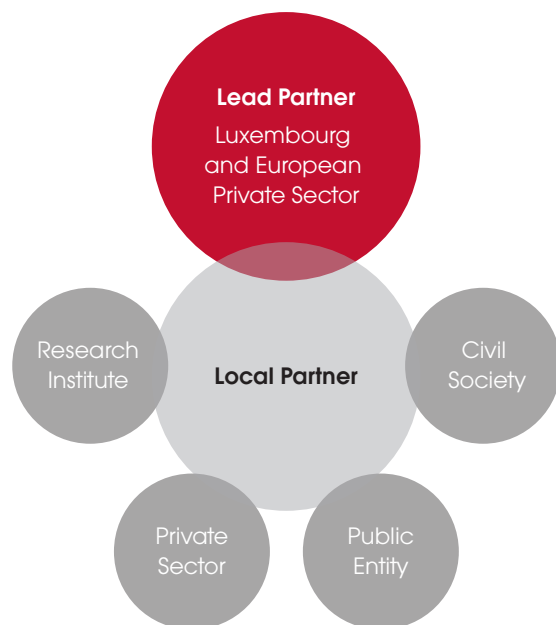


# Submission of Proposals

## Selection criteria

- Contribute to the implementation of the Sustainable Development Goals;
- Added value due to BPF co-financing;
- Neutrality (avoid market distortions);
- Mutual interest and shared responsibility between the partners;
- Demonstration effect and replicability;
- Respect of social, environmental and fiscal norms.

## Partnerships



Different types of partnerships can be established within the framework of the BPF. A minimum of two entities must be involved:

- The Luxembourg / European partner; and
- The local partner established in a developing country, which may be a private company, public entity, university, research institute or civil society organisation.

## Calendar

01.03.2018	Official launch of the 2018 Business Partnership Facility (BPF)
13.04.2018	Deadline for submission of concept notes
16.04.2018 26.04.2018	Analysis of concept notes
27.04.2018	1st BPF Committee meeting – selection of project proposals
Mai 2018	Notification of applicants
07.09.2018	Deadline for submission of action plans for selected proposals
10.09.2018 27.09.2018	Analysis of action plans
28.09.2018	2nd BPF committee meeting – validation of action plans
Oct. 2018	Notification, formalisation and signature of financing agreement

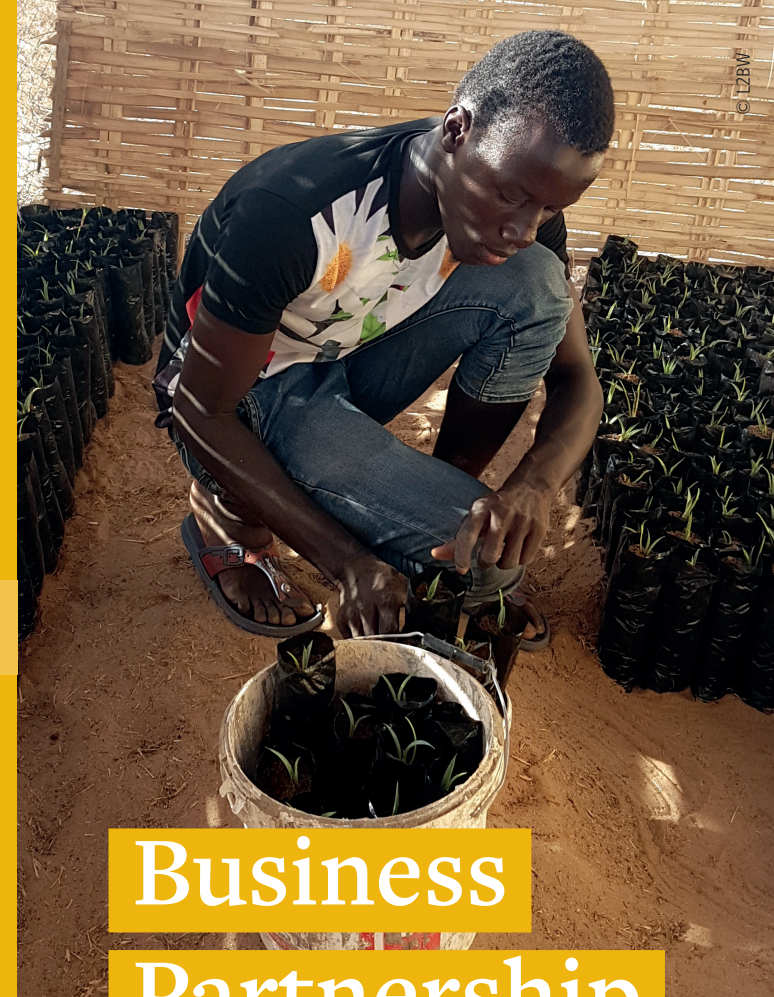
## Information

Forms | [luxdev.lu/fr/tenders/bpf](http://luxdev.lu/fr/tenders/bpf)  
Questions | [bpf@luxdev.lu](mailto:bpf@luxdev.lu)



THE GOVERNMENT  
OF THE GRAND DUCHY OF LUXEMBOURG  
Ministry of Foreign and European Affairs

Directorate for Development Cooperation  
and Humanitarian Affairs



# Business Partnership Facility

## Objectives

Contributing to sustainable development and inclusive growth in developing countries

Creating innovative and mutually beneficial partnerships between companies from Luxembourg and Europe and actors in the South

2018 edition

## Foreword by the Minister

In September 2015, the 193 UN Member States adopted the new Sustainable Development Programme for 2030 and its 17 Sustainable Development Goals (SDGs). These goals are designed to complete the international community's efforts to end extreme poverty, combat inequality and injustice, and protect our planet.

If governments are to live up to the promises they have made in the framework of the Programme, the private sector must also contribute to its success. It is only through local economic growth that developing countries can create jobs and therefore sustainably improve the quality of life of their citizens. SMEs in developing countries play a key role and constitute by far the largest source of employment in these countries. In addition, many developing countries offer attractive and expanding markets.

Companies are increasingly recognising this opportunity and are beginning to see them as valuable prospective partners for developing synergies. Companies in southern countries need expertise and investment to develop their markets in certain areas where Luxembourg's private sector has internationally recognised expertise.

Luxembourg Development Cooperation created the Business Partnership Facility to support this new momentum and strengthen the role of the private sector in the implementation of inclusive growth in developing countries. Together we create innovative partnerships that simultaneously benefit our companies and those in developing countries.



**Romain Schneider**  
Minister for Development  
Cooperation and  
Humanitarian Affairs

## What is the BPF?

The BPF is a financing facility aimed at encouraging the Luxembourg and European private sector to engage with partners in developing countries to implement sustainable business projects.

The facility has an annual budget of 1 million EUR to co-finance private sector initiatives that contribute to development and job creation in developing countries and/or transfers of technology.



© Community Partners International

Co-financing in the form of a grant may cover up to 50% of a project but may not exceed the maximum threshold of 200,000 EUR.

## Who does what?

Following the establishment of the BPF on 18 April 2016 by the Minister for Development Cooperation and Humanitarian Affairs in partnership with the Chamber of Commerce, the 2017 edition was launched on March 1st.

The Luxembourg Development Cooperation Agency, LuxDev, is mandated to manage the facility and to organise the call for applications from companies.

The selection committee responsible for evaluating received proposals is composed of members from:

- The Ministry of Foreign and European Affairs;
- The Ministry of Economy;
- LuxDev.



© L2BW

## Which sectors are eligible?

- Biohealth;
- Information and Communication Technologies (ICT);
- Fintech;
- Eco-innovation and circular economy;
- Logistics.

## Which countries?

The facility targets all developing countries eligible for official development assistance, as defined by the Development Assistance Committee of the Organisation for Economic Cooperation and Development (OECD)\*. The countries where Luxembourg is already present will be prioritised:

- Africa: Burkina Faso, Cabo Verde, Ethiopia, Mali, Niger, Senegal;
- Asia: Laos, Mongolia, Myanmar, Vietnam;
- Central America: El Salvador, Nicaragua;
- Europe: Kosovo.

\* [www.oecd.org/dac/stats/daclist.htm](http://www.oecd.org/dac/stats/daclist.htm)